

# STEPHEN J. COTTEN

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## EDUCATION

Ph.D., The University of Tennessee, Economics, expected August 2008  
Major Fields: Industrial Organization, Public Finance, Environmental Economics  
Minor Field: Monetary Theory

Dissertation: Essays on Problems of Asymmetric Information  
Advisor: Professor Rudy A. Santore

M.A., The University of Tennessee, Economics, May 2006  
B.S., Vanderbilt University, Computer Science, History, Mathematics, May 2003

## RESEARCH INTERESTS

Corporate Governance, Behavioral Effects of Taxation, Optimal Energy Taxation, Optimal Transitions between Energy Sources, Strategic Interaction of Governments, Resource Depletion

## TEACHING INTERESTS

Energy Economics, Industrial Organization, Public Finance, Natural Resource Economics, Microeconomics, Principles of Economics

## PROFESSIONAL EXPERIENCE

**Graduate Teaching Associate**, University of Tennessee, Spring 2007  
Assumed full responsibility for the design and execution of a new course, *International Energy Markets and Policy*, which covered the market structure, regulatory environment, costs, and benefits of the major sources of energy used in the world. Course also addressed developing technologies.

**Graduate Research Assistant**, Experimental Economics Laboratory, May 2005-present  
Responsible for programming and supervising experimental research on various projects conducted by faculty at the university as well as the construction and maintenance of the subject recruitment database.

**Graduate Teaching Associate**, University of Tennessee, Summer 2004  
Assumed full responsibility for design and execution of *Introductory Economics: A Survey Course*, which combined introductory principles in both micro- and macroeconomics.

**Graduate Teaching Assistant**, University of Tennessee, August 2003-May 2004  
Assisted instructor and conducted tutorial sessions for *Introductory Economics: A Survey Course*.

## **PEER-REVIEWED PUBLICATION**

“Can Public Goods Experiments Inform Policy? Reducing Confusion among Experiment Participants,” with Paul J. Ferraro and Christian A. Vossler, in Experimental Methods: Environmental Economics, edited by Todd L. Cherry, Jason F. Shogren, and S. Kroll. Routledge, London, 2008

## **RESEARCH IN PROGRESS**

“Sleeping With The Enemy: The Economic Cost of Internal Environmental Conflicts,” with Todd Cherry. Under revision as requested by *Public Choice*

“It Only Takes One: Managerial Teams, Whistle-blowing, and Accounting Fraud,” with Rudy Santore

“The Effect of Endowment and Return Heterogeneity in a Best Shot Public Good Framework,” with Todd Cherry and Shillang Deng

“Linking Provision and Appropriation in Common-Pool Resource Experiments,” with Todd Cherry and Luke Jones

“An Experimental Analysis of Signaling and Screening in the Market for Legal Representation,” with Rudy Santore

“Environmental Conflict with Reimbursement: Experimental Evidence,” with Todd Cherry

“What Do an Oil Field and a Beanie Baby Have in Common? The Pricing of Circumstantially Valued Goods”

“The Effect of Gas Taxes on Business Activity”

## **PRESENTATIONS**

“Linking Provision and Appropriation in Common-Pool Resource Experiments”  
Presented at: University of Tennessee Economics Brown Bag Workshop, 2007

“The Effect of Endowment and Return Heterogeneity in a Best Shot Public Good Framework”  
Presented at: University of Tennessee Economics Brown Bag Workshop, 2007

“Equity-Based Compensation and Managerial Fraud in a Team Setting.”  
Presented at: International Industrial Organization Conference, Savannah, GA, April 2007  
University of Tennessee Corporate Governance Center Seminar Series, 2006  
University of Tennessee Economics Brown Bag Workshop, 2006

“Hybrid Allocation Mechanisms with Rationed Goods: An Experimental Analysis,”  
Presented at: University of Tennessee Economics Brown Bag Workshop, 2006

## **OTHER PROFESSIONAL ACTIVITIES**

**Consultant**, Appalachian State University, August 2007, January 2008  
Assisted the ASU Economics Department in deploying an On-line Recruitment System for Economics Experiments (ORSEE) server for use in their experimental program.

**General Assistant**, University of Tennessee, January 2007-present

Co-managed a computerized interactive simulation of the airline industry for the Aerospace MBA program. Duties included testing the software before deployment, and instructing students on its use.

**Textbook Contributor**, Pearson Education, January 2006-present

Developed online problems and exercises for the following two textbooks for use with MyEconLab:

Abel, Andrew B., Ben S. Bernanke, and Dean Croushore. Macroeconomics. Sixth Edition. Pearson Education, 2008

Leeds, Michael A., Peter von Allmen, Richard C. Schiming, Economics. Pearson Education, 2006

## **HONORS AND AWARDS**

Selected as a U.S. delegate to the 2<sup>nd</sup> Lindau Meeting of the Winners of the Bank of Sweden Prize in Economic Sciences in Memory of Alfred Nobel – Lindau, Germany, 2006

## **FELLOWSHIPS AND GRANTS**

Grant for travel to the 2<sup>nd</sup> Lindau Meeting of the Winners of the Bank of Sweden Prize in Economic Sciences in Memory of Alfred Nobel – Lindau, Germany, 2006  
Awarded by: National Science Foundation.

## **SERVICE**

Senator, University of Tennessee Graduate Student Senate, August 2005 – May 2006

Vice President, University of Tennessee Economics Graduate Student Association,  
September 2005 – present

## **PROFESSIONAL AFFILIATIONS**

American Economics Association  
American Law and Economics Association  
Industrial Organization Society