

**Donald J. Bruce**

Boyd Center for Business and Economic Research  
and Department of Economics  
University of Tennessee  
916 Volunteer Blvd.  
722 Stokely Management Center  
Knoxville, TN 37996

(865)974-6088 (tel.)  
(865)974-3100 (fax)  
[dbruce@utk.edu](mailto:dbruce@utk.edu)  
[web.utk.edu/~dbruce](http://web.utk.edu/~dbruce)

**EDUCATION**

Ph.D., Economics, with Certificate in University Teaching, Syracuse University, 1999.

Dissertation: *Essays on Taxation, Self-Employment, and Housing*

Advisor: Douglas Holtz-Eakin

Fields: Public Economics, Labor Economics

M.A., Economics, Syracuse University, 1996.

B.A., *summa cum laude* with Honors in Economics, Drew University, 1994.

**EMPLOYMENT**

University of Tennessee, Knoxville: Professor, Boyd Center for Business and Economic Research and Department of Economics, 2011-present.

Douglas and Brenda Horne Professor of Business, 2009-present.

Faculty Athletics Representative, 2012-present.

Graduate Director, 2007-2012.

Stokely Faculty Scholar, 2006-2008.

Director, Undergraduate Major in Public Administration, 2005-2007.

Associate Professor, Boyd Center and Department of Economics, 2005-2011.

Assistant Professor, Boyd Center and Department of Economics, 1999-2005.

Syracuse University: Graduate Research Associate, Center for Policy Research, 1994-1999;

Instructor, 1996-1999; Teaching Assistant, 1995.

Colgate University: Visiting Instructor, 1998.

**RESEARCH INTERESTS:** Public Economics (Federal, State, and Local Tax Policy, Behavioral Responses to Taxation, Taxation of Electronic Commerce), Labor Economics (Economics of Entrepreneurship, Welfare Policy), Economics of Housing

**TEACHING INTERESTS:** Public Economics, Applied Econometrics, Health Economics, Labor Economics

**PUBLICATIONS IN REFEREED JOURNALS**

“Peacekeeping Force: Effects of Providing Tactical Equipment to Local Law Enforcement,” with Matthew C. Harris, Jinseong Park, and Matthew N. Murray. *American Economic Journal: Economic Policy* 9(3): 291-313, 2017.

“Does the Tax System Measure and Encourage the Right Kind of Entrepreneurial Activity? An Updated Look at the Time Series Data,” with Beth Glenn. *Tax Law Review* 69(3): 389-418, 2016.

**PUBLICATIONS IN REFEREED JOURNALS (Cont.)**

- “Do Racial Inequities in Infant Mortality Correspond to Variations in Societal Conditions? A Study of State-Level Income Inequality in the United States, 1992-2007,” with Arjumand Siddiqi, Paul Erwin, and Marcella Jones. *Social Science & Medicine* 164: 49-58, 2016.
- “Clusters of Multiple Complex Chronic Conditions: A Latent Class Analysis of Children at End of Life,” with Lisa C. Lindley and Jennifer W. Mack, *Journal of Pain and Symptom Management* 51(5): 868-874, 2016.
- “State Tax Policy and Entrepreneurship,” with Xiaowen Liu and Matthew Murray, *National Tax Journal* 68(3S): 803-837, 2015.
- “E-Tailer Sales Tax Nexus and State Tax Policies,” with William F. Fox and LeAnn Luna, *National Tax Journal* 68(3S): 735-765, 2015.
- “Corporate Income Tax Systems and State Economic Activity,” with Rebekah Moore, *Advances in Taxation* 21: 77-109, 2014.
- “Jackpot? The Impact of Lottery Scholarships on Enrollment and Earnings in Tennessee,” with Celeste Carruthers, *Journal of Urban Economics* 81: 30-44, 2014.
- “Depreciation Rules and Small Business Longevity” with J. Deskins and T. Gurley-Calvez, *Journal of Entrepreneurship and Public Policy* 3(1): 10-32, 2014. (Named the Outstanding Paper of 2014 by the Journal of Entrepreneurship and Public Policy.)
- “State Income Tax Reciprocity Agreements and Small Businesses,” with J. Rork and G. Wagner *Journal of Entrepreneurship and Public Policy*, 3(1): 118-140, 2014. (Named a Highly Commended Paper of 2014 by the Journal of Entrepreneurship and Public Policy.)
- “Factors Influencing the Implementation of Health Care Reform: An Examination of the Concurrent Care for Children Provision,” with Lisa C. Lindley and Sheri Edwards, *American Journal of Hospice and Palliative Medicine* 31(5): 527-533, 2014.
- “Do Tax Rate Cuts Encourage Entrepreneurial Entry?” with T. Gurley-Calvez, *Journal of Entrepreneurship and Public Policy* 2(2): 178-202, 2013. (Named the Outstanding Paper of 2013 by the Journal of Entrepreneurship and Public Policy.)
- “Can State Tax Policies Be Used to Promote Entrepreneurial Activity?” with John A. Deskins, *Small Business Economics* 38(4): 375-397, 2012.
- “Supplemental Nutrition Assistance Program Participation and Health: Evidence from Low-Income Individuals in Tennessee,” with Steven T. Yen and Lisa Jahns, *Contemporary Economic Policy* 30(1): 1-12, 2012.
- “Base Mobility and State Personal Income Taxes,” with William F. Fox and Zhou Yang, *National Tax Journal* 63(4, Pt. 2): 945-966, 2010.

**PUBLICATIONS IN REFEREED JOURNALS (Cont.)**

- “(Small) Business Activity and State Economic Growth: Does Size Matter?” with John A. Deskins, Brian C. Hill, and Jonathan C. Rork, *Regional Studies* 43(2): 229-245, 2009.
- “Do Tax Cuts Promote Entrepreneurial Longevity?” with Tami Gurley-Calvez, *National Tax Journal* 61(2): 225-250, 2008.
- “Maxing Out: An Analysis of Local Option Sales Tax Rate Increases,” with LeAnn Luna and Richard Hawkins, *National Tax Journal* 60(1): 45-63, 2007.
- “Road to Ruin? A Spatial Analysis of State Infrastructure Spending,” with Deborah A. Carroll, John A. Deskins, and Jonathan C. Rork, *Public Budgeting and Finance* 27(4): 66-85, 2007.
- “Tax Base Elasticities: A Multi-State Analysis of Long-Run and Short-Run Dynamics,” with William F. Fox and M.H. Tuttle, *Southern Economic Journal* 73(2): 315-341, 2006.
- “On the Incidence of U.S. Tariffs” with Don P. Clark, *The World Economy* 29(2): 123-135, 2006.
- “Who Bears the Burden of U.S. Nontariff Measures?” with Don P. Clark, *Contemporary Economic Policy* 24(2): 274-286, 2006.
- “Tax Policy and Entrepreneurship: New Time Series Evidence,” with Mohammed Mohsin, *Small Business Economics* 26(5): 409-425, 2006.  
(Reprinted in *The Political Economy of Entrepreneurship*, edited by M. Henrekson and R. Douhan (2008), and *Entrepreneurship and Public Policy*, edited by D. Smallbone (2010), both as part of *The International Library of Entrepreneurship*, Edward Elgar Publishing, Ltd.)
- “On Optimal Real Estate Commissions,” with Rudy Santore, *Journal of Housing Economics* 15(2): 156-166, 2006.
- “The Effects of Car Access on Employment Outcomes for Welfare Recipients,” with Tami Gurley, *Journal of Urban Economics* 58(2): 250-272, 2005.
- “The Labor Market Consequences of Experience in Self-Employment,” with Herbert Schuetze, *Labour Economics* 11(5): 575-598, 2004.
- “Welfare Program Reentry among Post-Reform Leavers,” with Karie Barbour and Angela Thacker, *Southern Economic Journal* 70(4): 816-836, 2004.
- “Has Internet Access Taxation Affected Internet Use? A Panel Data Analysis,” with John Deskins and William F. Fox, *Public Finance Review* 32(2): 131-147, 2004.
- “Tax Policy and Entrepreneurship,” with Herbert Schuetze, *Swedish Economic Policy Review*, 11(2): 235-265, 2004.

**PUBLICATIONS IN REFEREED JOURNALS (Cont.)**

- “Tax Cuts and Interest Rate Cuts: An Empirical Comparison of the Effectiveness of Fiscal and Monetary Policy,” with Tricia Snyder, *Journal of Business and Economics Research* 2(8): 1-11, 2004. (Recipient of the Best Paper Award at the 2004 IABR Conference.)
- “To Tax or Not To Tax? The Case of Electronic Commerce” with William F. Fox and Matthew N. Murray, *Contemporary Economic Policy* 21(1): 25-40, 2003.
- “Changes in Income Concentration: Taxes or Macroeconomic Conditions?” with M. H. Tuttle and Charles B. Garrison, *Economic Inquiry* 41(1): 147-162, 2003.
- “Taxes and Entrepreneurial Endurance: Evidence from the Self-Employed,” *National Tax Journal* 55(1): 5-24, 2002. (Awarded the 2002 Richard Musgrave Prize for the most outstanding article published in the National Tax Journal.)
- “Who are the Entrepreneurs? Evidence from Taxpayer Data” with Douglas Holtz-Eakin, *Journal of Entrepreneurial Finance and Business Ventures* 1(1): 1-10, 2001.
- “E-Commerce and Local Finance: Estimates of Direct and Indirect Sales Tax Losses,” with William F. Fox, *Municipal Finance Journal* 22(3): 24-47, 2001.
- “E-Commerce in the Context of Declining State Sales Tax Bases,” with William F. Fox, *National Tax Journal* 53(4), Part 3, 1373-1388, 2000.
- “Effects of the United States Tax System on Transitions Into Self-Employment,” *Labour Economics* 7(5): 547-575, 2000.  
(Reprinted in *The Political Economy of Entrepreneurship*, edited by M. Henrekson and R. Douhan as part of *The International Library of Entrepreneurship*, Edward Elgar Publishing, Ltd., 2008.)
- “Fundamental Tax Reform and Residential Housing,” with Douglas Holtz-Eakin, *Journal of Housing Economics* 8(4): 249-271, 1999.
- “Do Husbands Matter? Married Women Entering Self-Employment,” *Small Business Economics* 13(4): 317-329, 1999.

**BOOK CHAPTERS**

“Retirement Planning, Financial Literacy and Small Business Owners,” with Tami Gurley-Calvez and Kandice Kapinos, in *Entrepreneurship, Self-Employment and Retirement*, edited by Natalie Sappleton and Fernando Lourenco, Palgrave Macmillan UK, 2015.

“Entrepreneurs and Taxation Policy in the U.S.,” in *Entrepreneurs and the Creation of a Global Community: The Cases of China, Japan, and the United States*, edited by Joel Glassman, Masato Kimura, and Shuming Zhao, Nanjing University Press, 2014.

“A Tax Policy Update for America’s Small Businesses,” in *The Small Business Economy*. U.S. Small Business Administration, 2008.

“Federal Tax Policy and Small Business,” with Tami Gurley-Calvez, in *Overcoming Barriers to Entrepreneurship*, edited by Diana Furchtgott-Roth, Rowman and Littlefield Publishers, 2008.

“On the Extent, Growth, and Efficiency Consequences of State Business Tax Planning,” with John Deskins and William F. Fox, in *Taxing Corporate Income in the 21<sup>st</sup> Century*, edited by A. Auerbach, J. Hines, and J. Slemrod, Cambridge University Press, 2007.

“Cross-Border Shopping,” with William F. Fox, in *The Encyclopedia of Taxation and Tax Policy 2<sup>nd</sup> edition*, edited by Joseph J. Cordes, Robert D. Ebel, and Jane G. Gravelle, The Urban Institute Press, 2005.

“Will a Consumption Tax Kill the Housing Market?” with Douglas Holtz-Eakin, in *Transition Costs of Fundamental Tax Reform*, edited by K. A. Hassett and R. G. Hubbard, American Enterprise Institute, 2001.

**OTHER PUBLICATIONS**

- “Tax Evasion and Self-Employment in the U.S.: A Look at the Alternative Minimum Tax,” with Xiaowen Liu, *The IRS Research Bulletin: Proceedings of the 2014 IRS/TPC Research Conference*, 165-179, 2015.
- “The Disconnected Population in Tennessee,” with William Hamblen and Xiaowen Liu, *Focus* 28(2): 16-20, 2012.
- “An Investigation of the Level and Distribution of Depreciation Deductions Reported by Schedule C Small Businesses,” with John Deskins and Tami Gurley-Calvez, *Tax Notes* 128(6): 641-655, August 9, 2010.
- “Comments on “Going without an Income Tax: How Do States Do It?” (by D. Sjoquist) and “California’s State and Local Revenue Structure after Proposition 13: Is Denial an Appropriate Way to Cope?” (by R. Wassmer), in *State and Local Fiscal Policy: Thinking Outside the Box?*, edited by Sally Wallace. Edward Elgar, 2010.
- “State and Local Government Sales Tax Revenue Losses from Electronic Commerce,” with William F. Fox and LeAnn Luna, *State Tax Notes* 52(7): 537-557, May 18, 2009.
- “The Hand That Rocks The Cradle: How State Economic Development Incentives Affect Local Infrastructure Provision,” with Deborah Carroll and John Deskins, *Proceedings of the 98<sup>th</sup> Annual Conference on Taxation*, National Tax Association, 319-326, 2005.
- “Taxes and Entrepreneurial Entry: An Empirical Investigation Using Longitudinal Tax Return Data,” with Tami Gurley, *Proceedings of the 97<sup>th</sup> Annual Conference on Taxation*, National Tax Association, 336-343, 2004.
- “State and Local Sales Tax Revenue Losses from E-Commerce: Estimates as of July 2004,” with William F. Fox, *State Tax Notes* 33(7): 511-518, August 16, 2004.
- “State Tax Policies and Entrepreneurial Activity: A Panel Data Analysis,” with John Deskins and Mohammed Mohsin, *Proceedings of the 96<sup>th</sup> Annual Conference on Taxation*, National Tax Association, 325-333, 2003.
- “Has Internet Access Taxation Affected Internet Use? A Panel Data Analysis,” with John Deskins and William F. Fox, *State Tax Notes* 32(7): 519-526, May 17, 2004.
- “Income Taxes and the Philanthropy of Entrepreneurs,” with Karie Barbour and Douglas Holtz-Eakin, *Proceedings of the 94<sup>th</sup> Annual Conference on Taxation*, National Tax Association, 320-330, 2001.
- “State and Local Sales Tax Revenue Losses from E-Commerce: Updated Estimates,” with William F. Fox, *State Tax Notes* 22(3): 203-214, October 15, 2001. (Abridged version also published in *State Policy Reports* 19(20): 15-21, October 2001, and *Government Finance Review* 18(1): 44-47, February 2002).

## **WORKING PAPERS AND WORKS IN PROGRESS**

- “Do In-Kind Grants Stick? The Department of Defense 1033 Program and Local Government Spending,” with Celeste K. Carruthers, Matthew C. Harris, Matthew N. Murray, and Jinseong Park (In revision).
- “Optimal Taxation in the Presence of Income-Dependent Relative Income Effects,” with Langchuan Peng (In revision for invited resubmission).
- “A Tale of Two Datasets: Business Survival in Administrative versus Survey Data,” with Tami Gurley-Calvez, John Deskins, and Brian Hill (In revision).
- “Comparing Survey Data and Taxpayer Data: Differences in Reporting Across Businesses,” with Tami Gurley-Calvez, E.J. Reedy, and Josh Russell (In revision).
- “Does State Tax Policy Affect Small Business Survival?” with John A. Deskins, Tami Gurley-Calvez, and Brian Hill (In revision).
- “Tax Evasion and Self-Employment in the U.S.: A Look at the Alternative Minimum Tax,” with Xiaowen Liu (In revision).
- “Self-Employment and Labor Market Transitions at Older Ages,” with Douglas Holtz-Eakin and Joseph Quinn, Boston College Ctr. for Retirement Research Working Paper No. 2000-13.
- “Apocalypse Now? Fundamental Tax Reform and Residential Housing Values,” with Douglas Holtz-Eakin, National Bureau of Economic Research Working Paper No. 6282, 1997.

## **UNPUBLISHED MANUSCRIPTS**

- “Sales Taxes and Electronic Commerce: Are There Employment Impacts?” with W. F. Fox.
- “On The Relative Distortions of State Sales and Corporate Income Taxes,” with J. Deskins and W.F. Fox.
- “The Geographic Extent of Gasoline Price Markets,” with H. Neilson.
- “Taxes and the Allocation of Entrepreneurial Effort,” with D. Holtz-Eakin.
- “Entrepreneurs, Financing Constraints, and Growth Effects of Tax Policy,” with D. Holtz-Eakin.

**BOYD CBER RESEARCH REPORTS**

Burton, Mark, Matthew N. Murray, and Donald Bruce. *The Current Tennessee Landscape* (Policy Brief #2 in a series on “Sustaining Mobility in Tennessee: Fuels, Roadway Use, and User-Funded Alternatives”), submitted to the Tennessee Department of Transportation, 2013.

Hallam, Rena, Donald Bruce, Xiaowen Liu, and Wendy Pinder. *Subsidy Density, Child Care Quality, and Low-Income Child and Family Well-Being in Tennessee: A Longitudinal Analysis Using Matched Administrative and Survey Data*, submitted to the U.S. Department of Health and Human Services, Administration for Children and Families, 2012.

Bruce, Donald, and William F. Fox. *A Forecast of Tennessee Education Lottery Scholarship Expenditures*, submitted to the Tennessee Higher Education Commission, 2010.

Bruce, Donald. *Performance-Based Contracting in Tennessee: An Updated Examination of Outcomes by Contractor Zone*, submitted to the Tennessee Department of Human Services, 2009.

Bruce, Donald. *The Economics of the Earned Income Disregard for TANF Families in Tennessee*, submitted to the Tennessee Department of Human Services, 2009.

Bruce, Donald, William F. Fox, Brian M. Douglas, Melissa O. Reynolds, and Zhou Yang. *Supply and Demand for Teachers in Tennessee*, submitted to the Tennessee Higher Education Commission, 2009.

Yen, Steven, Donald Bruce, and Lisa Jahns. *Sociodemographic Factors, Food Stamp Participation and Health: The Case of Low Income Individuals in Tennessee*, submitted to the Southern Rural Development Center RIDGE Program, 2008.

Bruce, Donald, and Kate Harper. *Performance-Based Contracting in Tennessee: An Examination of Outcomes by Contractor Zone*, submitted to the Tennessee Department of Human Services, 2008.

Bruce, Donald. “Policy Watch: Welfare Assistance in Tennessee,” in *An Economic Report to the Governor of the State of Tennessee – 2008*, Matthew N. Murray, project director, submitted to the Tennessee Department of Economic and Community Development, 2008.

Bruce, Donald, William F. Fox, LeAnn Luna, Julie Marshall, and Joan Snoderly. *Child Care in Tennessee*, submitted to the Tennessee Department of Human Services, 2007.

Bruce, Donald. *The Costs of Removing the Families First Deprivation Requirement*, submitted to the Tennessee Department of Human Services, 2007.



**BOYD CBER RESEARCH REPORTS (Cont.)**

- Bruce, Donald, Vickie Cunningham, Brad Kiser, Julie Marshall, Zach Richards, Bryan Shone, and Angela Thacker, *Child Care Usage and Needs among Current and Recent Families First Participants*, submitted to the Tennessee Department of Human Services, 2007.
- Bruce, Donald, and Brad Kiser. *Strategies for Wage Advancement among Families First Participants*, submitted to the Tennessee Department of Human Services, 2007.
- Bruce, Donald. *Families Next: An Evaluation of Policy Recommendations from the Governor's Task Force on Families First*, submitted to the Tennessee Department of Human Services, 2006.
- Bruce, Donald, and Brian Hill. *Effects of Work, Education, and Training Activities on Program Participation and Post-Program Employment, Hours, and Wages*, submitted to the Tennessee Department of Human Services, 2006.
- Bruce, Donald, Bryan Shone, Angela Thacker, and Laura Ullrich. *Non-Parent Caretakers of Child-Only Families First Cases: Evidence from Tennessee and Davidson County*, submitted to Nashville-Davidson Metropolitan Social Services, 2006.
- Bruce, Donald. *An Examination of Customer Satisfaction in the Nashville-Davidson Adult Homemaker Program*, submitted to Nashville-Davidson Metropolitan Social Services, 2006.
- Bruce, Donald, Sonya Jones, and Edward Frongillo. *An Examination of Customer Satisfaction in the Nashville-Davidson Congregate Meals Program*, submitted to Nashville-Davidson Metropolitan Social Services, 2006.
- Bruce, Donald, and Vickie Cunningham. *Results of the Metropolitan Social Services Employee Opinion Survey*, submitted to Nashville-Davidson Metropolitan Social Services, 2006.
- Bruce, Donald, Laura Ullrich, and Angela Thacker. *Post-Reform Welfare Reentry in Tennessee: An Update*, submitted to the Tennessee Department of Human Services, 2005.
- Bruce, Donald, and Brad Kiser. *Post-Program Experiences of Families First Participants*, submitted to the Tennessee Department of Human Services, 2005.
- Bruce, Donald, Laura Ullrich, and Angela Thacker. *Welfare Time Limits in Tennessee: An Update*, submitted to the Tennessee Department of Human Services, 2005.
- Bruce, Donald, and Julie Marshall. *Assessment of Tennessee's Families First Caseload Trends: An Update*, submitted to the Tennessee Department of Human Services, 2005.
- Bruce, Donald. "The U.S. Economy," in *An Economic Report to the Governor of the State of Tennessee – 2005*, Matthew N. Murray, project director, submitted to the Tennessee Department of Economic and Community Development, 2005.

**BOYD CBER RESEARCH REPORTS (Cont.)**

- Bruce, Donald, and William F. Fox. *Assessment of Tennessee's Families First Caseload Trends*, submitted to the Tennessee Department of Human Services, 2004.
- Bruce, Donald, and Tami Richards. *Forecast of Childcare Enrollments*, submitted to the Tennessee Department of Human Services, 2004.
- Richards, Tami, Donald Bruce, and Angela Thacker. *Removing Barriers to Work: An Analysis of Support Services for Welfare Participants in Tennessee*, submitted to the Tennessee Department of Human Services, 2004.
- Richards, Tami, and Donald Bruce. *Car Access and Employment Outcomes for Tennessee Welfare Recipients*, submitted to the Tennessee Department of Human Services, 2004.
- Watson, Megan, and Donald Bruce. *The Well Being of Families First Children: Evidence from FALS Wave 3*, submitted to the Tennessee Department of Human Services, 2004.
- Hill, Brian, and Donald Bruce. *Poverty Rates among Families First Participants*, submitted to the Tennessee Department of Human Services, 2004.
- Richards, Tami, and Donald Bruce. *Evaluating the Role of Marriage for Tennessee Welfare Recipients*, submitted to the Tennessee Department of Human Services, 2004.
- Deskins, John, and Donald Bruce. *Work Requirements and Welfare: Work or Education First?* Submitted to the Tennessee Department of Human Services, 2004.
- Bruce, Donald. "The U.S. Economy," in *An Economic Report to the Governor of the State of Tennessee – 2004*, Matthew N. Murray, project director, submitted to the Tennessee Department of Economic and Community Development, 2004.
- Bruce, Donald. "Welfare Policy Analysis in Tennessee," in *An Economic Report to the Governor of the State of Tennessee – 2004*, Matthew N. Murray, project director, submitted to the Tennessee Department of Economic and Community Development, 2004.
- Bruce, Donald, Mohammed Mohsin, and Tami Richards. *Childcare Support in Tennessee: A Forecast of Enrollments and Expenditures*, submitted to the Tennessee Department of Human Services, 2003.
- Bruce, Donald, Mohammed Mohsin, and Tami Richards. *UPDATE: Childcare Support in Tennessee: A Forecast of Enrollments and Expenditures*, submitted to the Tennessee Department of Human Services, 2003.
- Deskins, John, Donald Bruce, and Angela Thacker. *Work Requirements for Welfare Recipients in Tennessee*, submitted to the Tennessee Department of Human Services, 2003.

**BOYD CBER RESEARCH REPORTS (Cont.)**

Bruce, Donald. *UPDATE: Recommendations for Enhancing Regional Equity in the Allocation of Childcare Support Services Funding in Tennessee*, submitted to the Tennessee Department of Human Services, 2003.

Barbour, Karie, Donald Bruce, and Angela Thacker. *Welfare Children in Tennessee: Who Are They and How Are They Doing?*, submitted to the Tennessee Department of Human Services, 2003.

Bruce, Donald. "The U.S. Economy," in *An Economic Report to the Governor of the State of Tennessee – 2003*, Matthew N. Murray, project director, submitted to the Tennessee Department of Economic and Community Development, 2003.

Bruce, Donald. "The U.S. Economy," in *An Economic Report to the Governor of the State of Tennessee – 2002*, Matthew N. Murray, project director, submitted to the Tennessee Department of Economic and Community Development, 2002.

Bruce, Donald, and Paula Dowell. *Childcare Caseload and Expenditure Forecasting Model and Fund Allocation Formula for the Tennessee Department of Human Services*, submitted to the Tennessee Department of Human Services, 2002.

Bruce, Donald, and Paula Dowell. *Recommendations for Enhancing Regional Equity in the Allocation of Childcare Support Services Funding in Tennessee*, submitted to the Tennessee Department of Human Services, 2002.

Bruce, Donald, Karie Barbour, and Angela Thacker. *An Analysis of Post-Reform Welfare Reentry in Tennessee*, submitted to the Tennessee Department of Human Services, 2001.

Bruce, Donald, Karie Barbour, and Angela Thacker. *An Examination of Welfare Time Limits in Tennessee*, submitted to the Tennessee Department of Human Services, 2001.

Bruce, Donald, Karie Barbour, and Ryan Russell. *Welfare Policies in Tennessee and Eight Neighboring States*, submitted to the Tennessee Department of Human Services, 2001.

Bruce, Donald. "The U.S. Economy," in *An Economic Report to the Governor of the State of Tennessee – 2001*, Matthew N. Murray, project director, submitted to the Tennessee Department of Economic and Community Development, 2001.

Bruce, Donald. "Four Years of Welfare Reform in Tennessee," in *An Economic Report to the Governor of the State of Tennessee – 2001*, Matthew N. Murray, project director, submitted to the Tennessee Department of Economic and Community Development, 2001.

Bruce, Donald, Karie Barbour, and Ryan Russell. *Welfare Reform in Tennessee: A Summary of Families First Policy*, submitted to the Tennessee Department of Human Services, 2000.

Bruce, Donald. "The U.S. Economy," in *An Economic Report to the Governor of the State of Tennessee – 2000*, Matthew N. Murray, project director, submitted to the Tennessee Department of Economic and Community Development, 2000.

Bruce, Donald. "The Tennessee Long-term Outlook," in *An Economic Report to the Governor of the State of Tennessee – 2000*, Matthew N. Murray, project director, submitted to the Tennessee Department of Economic and Community Development, 2000.

**BOYD CBER RESEARCH FUNDING**

Tennessee Department of Human Services:

- An Evaluation of the Tennessee Families First Program, 2000-present.*
- Tennessee Families First Case Characteristics Study, 2014-2018.*
- Tennessee Families First Case Characteristics Study, 2011.*
- Childcare Caseload and Expenditure Forecasting Model and Fund Allocation Formula for the Tennessee Department of Human Services, 2002-2007 (project now included in annual Families First Evaluation contracts).*
- DHS Caseload Trend Analysis, 2004.*

Tennessee Department of Finance and Administration

- Revenue Tracking, with William F. Fox, 2000-present.*
- Education Salary Equity Plan, 2003.*

U.S. Department of Health and Human Services, Administration for Children and Families, *Subsidy Density, Child Care Quality, and Low-Income Child and Family Well-Being in Tennessee: A Longitudinal Analysis Using Matched Administrative and Survey Data*, with Rena Hallam, Maryanne Cunningham, Paul Campbell, and Sissie Hadjiharalambous, 2009-2012.

Tennessee Higher Education Commission. *Long-range Projections of Expenditures in the Tennessee Education Lottery Scholarship Program*, with William F. Fox, 2010.

University of Kentucky Center for Poverty Research, “Research Partnerships on Disconnected Populations,” with William Hamblen and Xiaowen Liu, 2010-2011.

Tennessee Governor’s Office of State Planning and Policy. *Teacher Supply and Demand for each Local Education Authority in Tennessee*, with William F. Fox, Brian M. Douglas, Melissa O. Reynolds, and Zhou Yang, 2008-2009.

Southern Rural Development Center RIDGE Program, *Sociodemographic Factors, Food Stamp Participation and Health: The Case of Low Income Individuals in Tennessee*, with Steven Yen and Lisa Jahns, 2007-2008.

Tennessee Department of Economic and Community Development, *Economic Report to the Governor (ERG) Chapters* contributed in 2000-2005, 2008.

Metro Government of Nashville/Davidson County. *Maintenance of the Revenue System, and Research and Evaluation on Non-Parent Caregivers and Adult Homemaker and Nutrition Services*, 2005-2006.

Tennessee Office of the Comptroller. *Support for Taxation of Electronic Commerce and Telecommunications*, with William F. Fox, 2000.

**OTHER FUNDED RESEARCH REPORTS**

Murray, Matthew N., and Donald Bruce, *Best Practices for the Design and Evaluation of State Tax Incentive Programs for Economic Development*, submitted to the Alabama Department of Revenue, 2017.

Murray, Matthew N., and Donald Bruce, *Evaluation of Alabama's CAPCO Credit and Historic Rehabilitation Tax Credit*, submitted to the Alabama Department of Revenue, 2017.

Murray, Matthew N., and Donald Bruce, *Evaluation of Alabama's Entertainment Industry Incentive Program and New Markets Development Program*, submitted to the Alabama Department of Revenue, 2017.

Bruce, Donald, Tami Gurley-Calvez, and Matthew Murray, *A Missed Opportunity: the Economic Cost of Delaying Pro-Business Tax Reform*, submitted to the National Association of Manufacturers, 2015.

Bruce, Donald, and William F. Fox, *Internet Sales Taxation and Small Online Retailers*, submitted to the U.S. Small Business Administration Office of Advocacy, 2013.

Gurley-Calvez, Tami, Kandice Kapinos, and Donald Bruce. *Retirement, Recessions, and Older Small Business Owners*, submitted to the U.S. Small Business Administration Office of Advocacy, 2012.

Gurley-Calvez, Tami, and Donald Bruce. *Enhancing Corporate Research Data: Linking IRS and Kauffman Firm Survey Data*, submitted to the Internal Revenue Service Statistics of Income Division, 2012.

Bruce, Donald. *Giving Credit Where Credit is Due: An Economic Analysis of the FICA Tip Credit*, submitted to Darden Restaurants, Inc., 2012.

Bruce, Donald, William F. Fox, and LeAnn Luna, *State and Local Government Sales Tax Revenue Losses from Electronic Commerce: An Update*, submitted to the Retail Industry Leaders Association, 2012.

Bruce, Donald, and William F. Fox. *Revenue Options for Ohio's Future*, submitted to the Education Tax Policy Institute, 2011.

Bruce, Donald. *The Price is Not Necessarily Right: Older Americans and the CPI*, submitted to RetireSafe, 2010.

Bruce, Donald, *An Economic Analysis of Business Exemptions from Public Policies*, submitted to Saliba Strategies, 2010.

Bruce, Donald, John Deskins, and Tami Gurley-Calvez. *Do Depreciation Rules Influence Small Business Activity?* Submitted to the U.S. Small Business Administration Office of Advocacy, 2009.

**OTHER FUNDED RESEARCH REPORTS (Cont.)**

Bruce, Donald, William F. Fox, and LeAnn Luna. *Updated State and Local Revenue Losses from E-Commerce*, submitted to the Streamlined Sales Tax Governing Board, 2009.

Bruce, Donald. *Federal, State, and Local Tax Issues Facing Small Businesses*, submitted to the U.S. Small Business Administration Office of Advocacy, 2008.

Bruce, Donald, John Deskins, Brian Hill, and Jonathan Rork. *Small Business and State Growth: An Econometric Investigation*, submitted to the U.S. Small Business Administration Office of Advocacy, 2006.

Boyd, Donald J., Donald J. Bruce, William F. Fox, and Matthew N. Murray. *State and Local Government Finances: Today's Structure and Tomorrow's Challenges*, submitted to the National Association of Realtors/National Center for Real Estate Research, 2005.

Bruce, Donald, and John Deskins. *State Tax Policies and Entrepreneurial Activity*, submitted to the U.S. Small Business Administration Office of Advocacy, 2005.

Bruce, Donald, and Tami Richards. *Taxes and Entrepreneurial Activity: An Empirical Investigation Using Longitudinal Tax Return Data*, submitted to the U.S. Small Business Administration Office of Advocacy, 2004.

**RESEARCH PRESENTATIONS**

“The Department of Defense 1033 Program and Local Government Spending”  
Northern Illinois University Department of Economics Seminar Series, 2017.

“Tax Reform for Manufacturers”

U.S. Manufacturing and Public Policy Conference, Washington, DC, 2016.

“A Tale of Two Datasets: Business Survival in Administrative versus Survey Data”  
International Institute of Public Finance Annual Congress, Lake Tahoe, 2016.

“Does the Nexus Standard Make Sense in an Electronic Age?”

American University Law Review Symposium, Washington, DC, 2015.

“Does the Tax System Measure and Encourage the Right Kind of Entrepreneurship?”

NYU/UCLA Symposium on Tax and Entrepreneurship, UCLA, 2015.

“Taxing Manufacturers: Issues, Opportunities, and Barriers”

Workshop on U.S. Manufacturing and Public Policy, Indiana University SPEA, 2015.

“Who Are the Entrepreneurs?”

Conference on Student Debt and Entrepreneurship, The Urban Institute, 2014.

“State Tax Policy and Entrepreneurship”

Conference on Subnational Government Competition, Knoxville, 2014.

“State Tax Policies and Online Sales Tax Collection”

Federal Reserve Bank of Richmond Regional Research Workshop, 2013.

“Tax Policy and the Supply of Entrepreneurs”

Kauffman/Tax Policy Center Conference, Brookings Institution, 2013.

“Sales Taxes and Electronic Commerce: Are There Employment Impacts?”

Federation of Tax Administrators Revenue Estimating Conference, 2011.

**RESEARCH PRESENTATIONS (Cont.)**

- “Do Tax Rate Cuts Encourage Entrepreneurial Entry?”  
67<sup>th</sup> Congress of the International Institute of Public Finance, Ann Arbor, 2011.
- “Do Depreciation Rules Influence Small Business Activity?”  
Western Economic Association, San Diego, 2011.
- “Base Mobility and State Personal Income Taxes”  
Federation of Tax Administrators Revenue Estimating Conference, 2010.  
West Virginia University Department of Economics Seminar Series, 2008.  
Mobility and Tax Policy Conference, Knoxville, 2008.
- “Taxation Policy and Entrepreneurship in the U.S.”  
The Role of Entrepreneurship in China, Japan, and the U.S., Nantong, China, 2009.
- “State Income Tax Reciprocity Agreements and Small Businesses”  
National Tax Association Annual Conference on Taxation, Philadelphia, 2008.
- “Performance-Based Contracting in Tennessee”  
National Association for Welfare Research and Statistics, Nashville, 2008.  
ACF/OPRE Welfare Research and Evaluation Conference, Washington, 2008.
- “Tennessee’s Family Assistance Longitudinal Survey from Origin to Application”  
National Association for Welfare Research and Statistics, Nashville, 2008.
- “Fostering Effective University-State Research Partnerships: Best Practices from Tennessee”  
ACF/OPRE Welfare Research and Evaluation Conference, Washington, 2008.
- “Do Tax Cuts Promote Entrepreneurial Longevity?”  
University of Kentucky Economics Department, Lexington, 2007.  
University of Michigan Public Finance Seminar Series, Ann Arbor, 2006.
- “Do Entrepreneurs Need Tax Reform?”  
Hudson Institute Center for Employment Policy, Washington, DC, 2006.
- “Taxes and Entrepreneurial Survival: An Empirical Investigation”  
University of New Hampshire Economics Department, Durham, 2005.  
Vassar College Economics Department, Poughkeepsie, 2005.
- “Work Requirements and Welfare: Work or Education First?”  
National Association for Welfare Research and Statistics, Oklahoma City, 2004.
- “State Tax Policies and Entrepreneurial Activity: A Panel Data Analysis”  
National Tax Association Annual Conference on Taxation, Chicago, 2003.
- “Car Access and Employment Outcomes for Tennessee Welfare Recipients”  
University of Victoria Department of Economics, Victoria, BC, 2003.
- “Welfare Leavers in Tennessee: Evidence from the Family Assistance Longitudinal Study”  
National Association for Welfare Research and Statistics, San Diego, 2003.
- “Tax Policy and Entrepreneurship: New Time Series Evidence”  
West Virginia University Department of Economics, Morgantown, 2003.  
National Tax Association Annual Conference on Taxation, Orlando, 2002.
- “Post-Program Experiences of Welfare Leavers in Tennessee”  
National Association for Welfare Research and Statistics, Albuquerque, 2002.
- “Income Taxes and the Philanthropy of Entrepreneurs”  
National Tax Association Annual Conference on Taxation, Baltimore, 2001.
- “Who are the Entrepreneurs? Evidence from Taxpayer Data”  
Entrepreneurial Finance and Business Ventures Research Conference, Syracuse, 2001.
- “Optimal Tax Theory and Electronic Commerce: What Guidance Do We Have?”  
National Tax Association Annual Conference on Taxation, Santa Fe, 2000.



**RESEARCH PRESENTATIONS (Cont.)**

- “The Wage Effects of Experience in Self-Employment”  
University of Tennessee Economics Department Seminar Series, 2001.  
Association for Public Policy Analysis and Management Fall Conference, Seattle, 2000.
- “Reentry to Families First: Preliminary Findings”  
Families First Best Practices Conference, Nashville, 2000.
- “Taxes and Small Business Failure: Evidence from the Self-Employed”  
Southern Economic Association Annual Meetings, New Orleans, 1999.
- “Effects of the United States Tax System on Transitions Into Self-Employment”  
National Tax Association Annual Conference on Taxation, Atlanta, 1999.  
OECD/CILN/CERF Int’l. Conference on Self-Employment, Burlington, Ontario, 1998.
- “Do Husbands Matter? Married Women Entering Self-Employment”  
OECD/CILN/CERF Int’l. Conference on Self-Employment, Burlington, Ontario, 1998.
- “Apocalypse Now? Fundamental Tax Reform and Residential Housing Values”  
Southern Economic Association Annual Meetings, Baltimore, 1998.  
National Tax Association Annual Conference on Taxation, Chicago, 1997.

**PRESENTATIONS TO GOVERNMENT ORGANIZATIONS**

- “Understanding Tennessee Families Living in Poverty: Lessons from a Productive Research Partnership,” Tennessee Department of Human Services 2 Generation Approach Awareness Tour, Knoxville, 2016.
- “Intergovernmental Finance in Tennessee: The Social Safety Net,” with Paul Erwin, Tennessee Legislative Leaders Academy, Knoxville, TN, 2015.
- “Review of Selected CBER Families First Research,” Tennessee Department of Human Services Resilient Families Forum II, Nashville, 2013.
- “An Economic Analysis of Business Exemptions from Public Policies,” Congressional Staff and Press Briefing, Washington, DC, 2011.
- “Disappearing Sales Tax: Stability and Recession Sensitivity over Forty Years,” State and Local Tax Conference for New England State Legislators, Lincoln Institute for Land Policy, Boston, MA, 2011.
- “A Forecast of Expenditures on Tennessee Education Lottery Scholarships,” Lottery Stabilization Task Force, Nashville, TN, 2010.
- “The Price is Not Necessarily Right: Older Americans and the CPI,” Congressional Staff and Press Briefing, Washington, DC, 2010.
- “The Effects of Taxes on Entrepreneurial Activity,” President’s Advisory Panel on Federal Tax Reform, Tampa, 2005.
- “Evaluating Families First Policies: Lessons from Five Years of CBER Research,” Governor’s Task Force on Families First, 2004.
- “State and Local Sales Tax Revenue Losses from E-Commerce: Updated Estimates,” Multistate Tax Commission *Federalism at Risk* series, San Diego, 2002.
- “Testimony Regarding S. 2255, a Bill to Extend the Internet Tax Freedom Act Through 2006”  
U.S. Senate Committee on Commerce, Science, and Transportation, Washington, 2000.

## **OTHER PUBLIC SERVICE PRESENTATIONS**

- “Health Economics: A Tennessee Checkup,” State Data Center Data Users Conference, 2017.
- “Economic Update,” The Trust Company, 2017.
- “Economic Update,” Knoxville Financial Executives International, 2017.
- “Tennessee Economic Update,” Pigeon Forge Chamber of Commerce, 2014.
- “Tennessee Economic Update,” Introduction Knoxville, 2014.
- “Tennessee Economic Update,” East Tennessee Financial Planners Association, 2014.
- “Tennessee Economic Update,” East Tennessee Financial Planners Association, 2012.
- “Tennessee Economic Update,” Introduction Knoxville, 2012.
- “Tennessee Economic Update,” Leadership Oak Ridge, 2012.
- “Tennessee Economic Update,” Roane County Chamber of Commerce, 2012.
- “Tennessee Economic Update,” Oak Ridge Chamber of Commerce, 2012.
- “Tennessee Economic Update,” Leadership Roane, 2012.
- “Tennessee Economic Update,” Introduction Knoxville, 2011.
- “Tennessee Economic Update,” City of Bristol, Tennessee, 2011.
- “Macroeconomic Update,” The Executive Forum, 2011.
- “Tennessee Economic Update,” Tennessee Government Finance Officers Association, 2010.
- “The Great Recession in Context,” East Tennessee Commission on Children and Youth, 2010.
- “The Price is Not Necessarily Right: Older Americans and the CPI,” East TN Chapter of the National Association for Uniformed Services, 2010.
- “Short-term and Long-term Economic Trends,” Roane-Anderson Professional Society, 2006.
- “Economic Update and Outlook,” United Way of Greater Knoxville, 2006.
- “Do Entrepreneurs Need Tax Reform?” East Tennessee Financial Planners Assoc., 2006.
- “The State of Employer-Sponsored Health Insurance in Tennessee,” Chattanooga Assoc. of Health Underwriters, 2006.
- “The Health of the Health Sector in Tennessee,” Knoxville Assoc. of Health Underwriters, 2005.
- “Economic Update,” Knoxville SMART Club, 2004.
- “Tennessee Tax Structure Commission Updates,” Wolfe Tax Conference, Knoxville, 2004.
- “Economic Update,” Leadership Sevier County, 2004.
- “The Federal Deficit” League of Women Voters of Knoxville-Knox County, 2004.
- “What’s Up With the Economy?” Knoxville SMART Club, 2003.
- “Economic Update,” Institute of Real Estate Management, Knoxville, 2002.
- “Math in the Real World: Examples from Economics,” Maryville College, 2002.
- “Introduction to Stata,” U. of Tennessee Economics Department, 2002.
- “Foundations of a Good Tax System,” St. Andrews Episcopal Church, Maryville, 2002.
- “Economic Update,” First Presbyterian Church of Knoxville, 2001.
- “Tennessee’s Fiscal Situation” Institute of Management Accountants, Knoxville, 2001.
- “Economic Overview,” Tennessee Society of Certified Public Accountants, Knoxville, 2001.
- “Introduction to Stata,” U. of Tennessee Center for Business and Economic Research, 2001.
- “Economic Outlook,” First Presbyterian Church of Knoxville, 2001.
- “Tennessee Fiscal Overview,” Oak Ridge Institute for Continued Learning, 2001.
- “E-Commerce in the Context of Declining State Sales Tax Bases,” State Debt Management Network Annual Conference, Chicago, 2000.
- “Introduction to the Econometric Analysis of Duration Data,” UTK Economics Dept., 2000.

## **OTHER CONFERENCE ACTIVITIES**

### Conference Organizer and Moderator:

*Tax Policy and Small Business: New Firm Formation, Growth, and Survival*, conference sponsored by the U.S. Small Business Administration, Washington, DC, 2001.

### Conference Program Chair:

NTA Annual Conference, Columbus, 2007.

NAWRS 44<sup>th</sup> Annual Workshop, Oklahoma City, 2004.

### Conference Program Committee:

NTA Spring Symposium, Washington, DC, 2012.

NTA Annual Conference, Chicago, 2010.

NTA Annual Conference, Boston, 2006 (Coordinator of Opportunities for Students).

NTA Annual Conference, Miami, 2005.

### Session Organizer:

NTA Spring Symposium, Washington, DC, 2012. "Taxes and the Modern Family."

NTA Annual Conference, Boston, 2006. Graduate Student Session and Research Forum.

NTA Annual Conference, Miami, 2005. "Small Business Tax Issues."

### Session Organizer:

NTA-sponsored session, "Behavioral Responses to Tax Policies: Empirical Evidence," ASSA Annual Meeting, Philadelphia, 2005.

NTA Annual Conference, Orlando, 2002. "The Taxation of Small Businesses."

NTA-sponsored session, "Empirical Tax Policy Studies," ASSA Annual Meeting, New Orleans, 2001.

### Session Moderator:

"State Sales Taxes in Decline," NTA Annual Conference, New Orleans, 2011.

"Fiscal Policy and Entrepreneurship" and "Funding Public Goods in Selected Countries," NTA Annual Conference, Philadelphia, 2008.

"Comprehensive Incentives to Spur Entrepreneurship," conference sponsored by the U.S. Small Business Administration, Washington, DC, 2005.

### Discussant:

International Institute of Public Finance Annual Congress, Lake Tahoe, 2016.

"The Case of Missing Companies: Mergers, Shutdown, and Shell" (Tandon)

NTA Annual Conference, Boston, 2015.

"Economic Freedom and Racial Differences in Entrepreneurship" (Deskens and Ross)

"Business Entity Choice, Entrepreneurship, and State Tax Policy" (Tchigiaeva, Tosun, and Pippin)

NTA Annual Conference, Santa Fe, 2014.

"Consumers' Share and Producers' Share of the General Sales Tax (Birkeland and Ring)

"Institutional Implications for Revenue Choice" (Ward)

NTA Annual Conference, New Orleans, 2011.

"State and Local Taxes on Capital Income" (two papers)

"Personal Income Tax Rates and the Employment Decisions of Small Businesses" (Player)

NTA Annual Conference, Denver, 2009.

"Welfare Stigma Due to Public Disapproval" (Mumford and Manchester)

The Future of Entrepreneurship in a Global Economy, St. Louis, 2009.

"Entrepreneurship and the Multi-National Corporation" (Zahra)

Georgia State U. Fiscal Research Ctr. State/Local Tax Policy Conference, Atlanta, 2008.

"States without Personal Income Taxes: What Gives?" (Sjoquist)

"California's Case" (Wassmer)

Discussant (Cont.):

NTA Annual Conference, Minneapolis, 2004.

“State Revenue Stability: Alternative Conceptualizations” (Dye and Merriman)

“Fiscal Reserves and State Saving Behavior” (Hou and Duncombe)

NTA Annual Conference, Chicago, 2003.

“State Representative Revenue Systems, 1994-2000” (Marples)

“The Impact of State Government Fiscal Crisis on Local Governments and Schools” (Reschovsky)

“Spending Stabilization Rules” (Schunk and Woodward)

ASSA Annual Meeting, Atlanta, 2002.

“Itemization and Itemized Deductions” (Brady, Cilke, and Smith)

“Taxpayer Behavior and the 1993 Tax Act” (Carroll)

ASSA Annual Meeting, New Orleans, 2001.

“Taxes and Entrepreneurial Activity: Theory and Evidence for the U.S.” (Cullen and Gordon)

NTA Annual Conference, Atlanta, 1999.

“Regional Variation in the Federal Mortgage Interest Deduction” (Brady, Cronin, and Houser)

**ADVISING****Dissertation Supervision:**

- Jinseong Park (Economics), exp. 2018  
 Langchuan Peng (Economics), 2015  
     Initial Placement: Asst. Prof., Zhongnan University of Economics and Law  
 Xiaowen Liu (Economics), 2014  
     Initial Placement: Asst. Prof., Midwestern State University  
 Melanie Cozad (Economics), 2012  
     Initial Placement: Asst. Prof. of Economics, Furman University  
 Zach Richards (Economics), 2009  
     Initial Placement: Economist, Joint Committee on Taxation, U.S. Congress  
 Tami Gurley-Calvez (formerly Tami Richards, Economics), 2005  
     Initial Placement: Economist, Government Accountability Office  
 Karie Barbour (Economics), Co-Chair with Michael McKee, 2004  
     Initial Placement: Asst. Prof. of Economics, Illinois State University

**Dissertation Committee Membership:**

- |  |   |
|--|---|
| Beth Glenn (Economics), exp. 2018                              | Ann Davis (Accounting), 2010            |
| Alexandra Ingram (Education), exp. 2018                        | Bryan Shone (Economics), 2009           |
| John Castonguay (Accounting), 2017                             | Mark Assibey-Yeboah (Economics), 2008   |
| Michelle Harding (Accounting), 2017                            | Julie Marshall (Economics), 2008        |
| Hannah Smith (Accounting), 2017                                | Mark Pate (Finance), 2008               |
| Chenoa Allen (Public Health), 2016                             | Min Zhao (Finance), 2008                |
| Brian Russell (Kinesiology), 2015                              | Laura Ullrich (Economics), 2008         |
| Elizabeth Lewis (Mathematics), 2015                            | Beth Howard (Accounting), 2007          |
| Jilleah Welch (Economics), 2015                                | Carl Hollingsworth (Accounting), 2007   |
| Matthew McMahon (Economics), 2015                              | Jing Lin (Accounting), 2006             |
| Jonathan Shipman (Accounting), 2014                            | Brian Hill (Economics), 2006            |
| Scott White (Accounting), 2014                                 | Scott Bronson (Accounting), 2006        |
| Todd Yarbrough (Economics), 2013                               | John Deskins (Economics), 2005          |
| Karen Craig (Finance), 2012                                    | Ya-wen Yang (Accounting), 2003          |
| Rebekah McCarty (Accounting), 2012                             | Mark Tuttle (Economics), 2003           |
| Robert Buschman (Economics, Georgia<br>State University), 2012 | Sanela Porca (Economics), 2002          |
| Kara Smith Mitchell (Economics), 2011                          | Matthew Metzgar (Economics), 2001       |
| Zhou Yang (Economics), 2011                                    | Tricia Coxwell Snyder (Economics), 2000 |
|  | Paula Dowell (Economics), 2000          |

Masters Thesis Direction: Jennifer Blakley (Economics), 2007

**COURSES TAUGHT**

Public Economics: Taxation (Graduate and Undergraduate)  
 Economics of Health and Health Care (Undergraduate)  
 Survey of Labor Economics (Undergraduate)  
 Foundations of Econometrics (Graduate)  
 Applied Econometrics for Non-Economists (Graduate and Faculty)  
 Introductory Econometrics (Undergraduate)  
 Policy Issues in Economics (Undergraduate)  
 Intermediate Microeconomics (Graduate and Undergraduate)  
 Introductory Microeconomics and General Economics (Undergraduate)

**OTHER TEACHING ACTIVITIES**

Haslam Teaching/Curriculum Innovation Program grant to revise econometrics course, 2002.

Guest Lectures:

Principles of Economics (U-Honors)	Public Economics: Expenditures (U)
Survey of Labor Economics (U)	Science, Technology, and the Law (G-Law)
Taxation of E-Commerce (U-Honors)	Public Economics: Taxation (U)

Graduate Independent Studies:

Celia Moorman (Education Policy Issues in Tennessee), 2012  
 Karie Barbour (Taxes and Entrepreneurial Philanthropy), 2002

Undergraduate Independent Studies:

Julianna Alexiades (The Affordable Care Act and Hospital Employment), 2013  
 Thea Aub and Matthew McCullough (Health Economics), 2013  
 Melissa Molteni (The Memphis Economy), 2012  
 Michael Lumley (The Social Security Program and Labor Supply Decisions), 2009  
 Drew Teague (Public Administration Internship), 2006  
 Patrick Ladd (Economics of Increasing Freshman Class Sizes), 2005  
 Burney Veazey (Policy Issues in Taxation), 2001  
 Jeffrey Webber (Economics of Housing), 2001

**DEPARTMENTAL AND UNIVERSITY SERVICE**

University of Tennessee System/Campus Activities:

UTK Faculty Athletics Representative, 2012-present.  
 UTK Athletics Board, 2010-present (Chair, 2012-present).  
     Fiscal Integrity and Long-Range Planning Committee (Chair, 2010-2012).  
 UTK Faculty Senate, 2007-2010.  
     Budget and Planning Committee, 2007-2010 (Chair, 2008-2010).  
     Faculty and Staff Benefits Committee, 2007-2008.  
 UTK Focus on Poverty Planning Committee (Poverty and Health Care), 2009-2010.  
 UTK Chancellor's Budget Committee, 2008-2010.  
 UT President's Taskforce on Athletics Reporting Alignment, 2009-2010.  
 UTK Chancellor's Motor Pool Review Committee, 2009-2010.  
 UTK Focus on Poverty Semester Steering Committee, 2009-2010.  
 UTK VolCard Sponsorship RFP Committee, 2009.  
 UTK Vice Chancellor for Finance and Administration Search Committee, 2009.

**DEPARTMENTAL AND UNIVERSITY SERVICE (Cont.)**

## UTK Faculty Athletics Representative Service:

- Special Considerations Admissions Committee, 2012-present.
- Substance Abuse and Education Committee, 2012-present.
- Eligibility Review Committee (*ex officio*), 2012-present.
- Thornton Athletics Student Life Center Director Search, 2012-2013.
- Assistant Registrar Search, 2012-2013.

## UTK Haslam College of Business Committees:

- Committee on Promotion and Tenure, 2012-present (Chair, 2015).
- Recognition Committee, 2004-2015 (Chair, 2011-2015).
- Bank of America Leadership Awards Selection Committee, 2004-2007, 2013-2014.
- Global Leadership Scholars Program Steering Committee, 2007-2014.
- Graduate Policies Committee, 2007-2012 (Chair, 2008-2011).
- Committee on the Promotion to Senior Lecturer, 2012.

## UTK Economics Department Committees:

- Policy Committee, 2003-present.
- Graduate Committee, 2002-2003, 2007-2014 (Chair, 2007-2012).
- Undergraduate Committee, 2001-2002; 2003-2007.
- Quantitative Methods Curriculum Committee, 2001-2002.
- Coordinator, Economics Brown Bag Research Workshop, 2001-2005.
- Institutional Review Board Representative, CBER, 2002-present.

## UTK Faculty Search Committees:

- CBER-Public Economics, 2015-2016
- CBER-Demography/Health/Labor, 2012-2013
- Economics Department Head, 2012
- Applied Microeconomics, 2010-2011
- CBER-Geography, 2008-2009
- Applied Econometrics, 2007-2009
- Environmental Economics, 2007-2008
- International/Econometrics, 2006-2007
- J. Fred Holly Chair, 2005-2006
- International/Macroeconomics, 2003-2004
- Environmental Economics, 2002-2003
- Economics Department Head, 2003
- Econometrics, 2000-2001

## UTK Economics Department Comprehensive Exam/Field Paper Committees:

- Third-Year Paper Review Committee, 2011-present (Chair, 2011-2012)
- Public Economics, 2002-2012
- Econometrics, 1999-2008
- Industrial Organization, 2002-2004
- Macro/Monetary Economics, 2002-2004
- Environmental Economics, 1999-2002
- Math Placement, 1999-2002
- Quantitative Methods, 1999-2002

**PROFESSIONAL EXPERIENCE**

Associate Editor, *Public Finance Review*, 2017-present.  
 Editorial Board, *Public Budgeting and Finance*, 2015-present.  
 Proposal Reviewer, Bristol University Press, 2017.  
 Nominating Committee, Southern Economic Association, 2016.  
 Board of Directors, National Tax Association, 2009-2012.  
 Board of Directors, National Assoc. for Welfare Research and Statistics, 2003-2007.  
 Proposal Reviewer, Chicago Census Research Data Center, 2004.  
 Reviewer, *Econometrics: A Modern Introduction*, Murray, 2003.  
 Reviewer, *Contemporary Labor Economics*, 6<sup>th</sup> Ed., McConnell, Brue, and Macpherson, 2003.  
 Reviewer, AARP Public Policy Institute, 2003 and 2006.  
 Reviewer, *Economics of the Public Sector*, 3<sup>rd</sup> Ed., Stiglitz, 2002.  
 Reviewer, *Labor Markets and Employment Relationships*, Jacobsen and Skillman, 2002.  
 Reviewer, Louisiana Board of Regents, Research Competitiveness Subprogram, 2002.  
 Contributor, "Internet Taxation," *The Infography* (Fields of Knowledge), 2002.  
 Reviewer, *Modern Labor Economics*, 7<sup>th</sup> Edition, Ehrenberg and Smith, 2001.  
 Prospectus Reviewer, *Public Finance: A Normative Theory*, 2<sup>nd</sup> Edition, Tresch, 2001.  
 Reviewer, *Business Information Sources on Taxation*, 2001.  
 Reviewer, Online course reader in labor economics (XanEdu.com), 2001.

## Referee:

<i>American Economic Review</i>	<i>Journal of Pension Economics and Finance</i>
<i>Children and Youth Services Review</i>	<i>Journal of Policy Analysis and Management</i>
<i>Contemporary Economic Policy</i>	<i>Journal of Political Economy</i>
<i>Economic Inquiry</i>	<i>Journal of Population Economics</i>
<i>Economic Modelling</i>	<i>Journal of Public Economics</i>
<i>European Economic Review</i>	<i>Labour Economics</i>
<i>Evaluation and Program Planning</i>	<i>Management Science</i>
<i>Fiscal Studies</i>	<i>Managerial and Decision Economics</i>
<i>Food Policy</i>	National Science Foundation
<i>Foundations and Trends in Entrepreneurship</i>	<i>National Tax Journal</i>
<i>International Journal of Economic Issues</i>	<i>Oxford Bulletin of Economics and Statistics</i>
<i>International Small Business Journal</i>	<i>Policy and Internet</i>
<i>International Tax and Public Finance</i>	<i>Public Administration Review</i>
<i>Journal of Business Venturing</i>	<i>Public Budgeting and Finance</i>
<i>Journal of Economic Behavior and Organization</i>	<i>Public Finance and Management</i>
<i>Journal of Economic Studies</i>	<i>Public Finance Review</i>
<i>Journal of Entrepreneurial Finance</i>	<i>Publius</i>
<i>Journal of Entrepreneurship and Public Policy</i>	<i>Regional Studies</i>
<i>Journal of the European Economic Association</i>	<i>Research in Higher Education</i>
<i>Journal of Housing Economics</i>	<i>Research on Aging</i>
<i>Journal of Human Resources</i>	<i>Review of Labour Economics and Industrial Relations</i>
<i>Journal of Labor Research</i>	<i>Small Business Economics</i>
<i>Journal of Law and Economics</i>	<i>Southern Economic Journal</i>
	<i>State and Local Government Review</i>
	<i>Urban Studies</i>



## **FELLOWSHIPS AND AWARDS**

### University of Tennessee:

Department of Economics Second-Year Paper Advising Award (2016)  
*National Tax Journal* Referee of the Year (2015)  
Allen H. Keally Outstanding Teacher Award (2008)  
International Applied Business Research Conference Best Paper Award (2004)  
National Tax Association Richard Musgrave Prize (2003)

### Syracuse University:

University-Wide Outstanding Doctoral Dissertation Award (1999)  
Graduate Fellowship (1994-95, 1997-98)  
University-Wide Outstanding TA Award (1998)  
Maxwell School Dean's Summer Research Assistantship (1995)

### Drew University:

Phi Beta Kappa (1994)  
Pi Mu Epsilon (National Honor Society in Mathematics, 1994)  
Pi Sigma Alpha (National Honor Society in Political Science, 1993)  
Omicron Delta Epsilon (International Honor Society in Economics, 1992)  
Drew Scholar (1990-1994)  
National Merit Scholar (1990)  
U.S. Presidential Scholar (1990)

## **SELECTED COMMUNITY SERVICE**

Member, Founding Board, Innovative Education Partnership, Inc. (Governing body for the Clayton-Bradley STEM Academy in Blount County, TN), 2011-present (Chair, 2012-present).

Volunteer, Blount County 4-H Program, 2005-2010.

Member, Board of Directors, Lisa Ross Birth and Women's Center, 2005-2008 (Treasurer, 2006-2008).

Member, Advisory Committee, Blount Extension Endowment Fund, 2005-2007.

## **AFFILIATIONS**

American Economic Association  
National Tax Association  
International Institute of Public Finance  
Southern Economic Association