

STEPHEN J. COTTEN

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EDUCATION

Ph.D., The University of Tennessee, Economics, expected May 2009
Major Fields: Industrial Organization, Public Finance, Environmental Economics
Minor Field: Monetary Theory

Dissertation: Essays on Problems of Asymmetric Information
Advisor: Professor Rudy A. Santore

M.A., The University of Tennessee, Economics, December 2006
B.S., Vanderbilt University, Computer Science, History, Mathematics, May 2003

RESEARCH INTERESTS

Bargaining Games, Behavioral Effects of Taxation, Corporate Governance, Energy Policy,
Environmental and Natural Resource Policy, Resource Depletion, Strategic Interactions

TEACHING INTERESTS

Energy Economics, Environmental Economics, Industrial Organization, Law and Economics,
Microeconomics (any level), Natural Resource Economics, Public Finance

PROFESSIONAL EXPERIENCE

Graduate Teaching Associate, University of Tennessee, Spring 2007
Assumed full responsibility for the design and execution of a new course, *International Energy Markets and Policy*, which covered the market structure, regulatory environment, costs, and benefits of the major sources of energy used in the world. Course also addressed developing technologies.

Graduate Research Assistant, Experimental Economics Laboratory, May 2005-present
Responsible for programming and supervising experimental research on various projects conducted by faculty at the university as well as the construction and maintenance of the subject recruitment database.

Graduate Teaching Associate, University of Tennessee, Summer 2004
Assumed full responsibility for design and execution of *Introductory Economics: A Survey Course*, which combined introductory principles in both micro- and macroeconomics.

Graduate Teaching Assistant, University of Tennessee, August 2003-May 2004
Assisted instructor and conducted tutorial sessions for *Introductory Economics: A Survey Course*.

PEER-REVIEWED PUBLICATION

“Can Public Goods Experiments Inform Policy? Reducing Confusion among Experiment Participants,” with Paul J. Ferraro and Christian A. Vossler, in Experimental Methods: Environmental Economics, edited by Todd L. Cherry, Jason F. Shogren, and S. Kroll. Routledge, London, 2008

RESEARCH IN PROGRESS

“Sleeping With The Enemy: The Economic Cost of Internal Environmental Conflicts,” with Todd Cherry. Under revision as requested by *Public Choice*

“Managerial Teams, Whistle-blowing, and Accounting Fraud,” with Rudy Santore

“The Effect of Endowment and Return Heterogeneity in a Best Shot Public Good Framework,” with Todd Cherry and Shillang Deng

“Linking Provision and Appropriation in Common-Pool Resource Experiments,” with Todd Cherry and Luke Jones

“An Experimental Analysis of Signaling and Screening in the Market for Legal Representation,” with Rudy Santore

“Environmental Conflict with Reimbursement: Experimental Evidence,” with Todd Cherry

“It Only Takes One: Whistle-blowing and Managerial Fraud: Experimental Evidence.”

PRESENTATIONS

“Linking Provision and Appropriation in Common-Pool Resource Experiments”
Presented at: University of Tennessee Economics Brown Bag Workshop, 2007

“The Effect of Endowment and Return Heterogeneity in a Best Shot Public Good Framework”
Presented at: University of Tennessee Economics Brown Bag Workshop, 2007

“Equity-Based Compensation and Managerial Fraud in a Team Setting.”
Presented at: International Industrial Organization Conference, Savannah, GA, April 2007
University of Tennessee Corporate Governance Center Seminar Series, 2006
University of Tennessee Economics Brown Bag Workshop, 2006

“Hybrid Allocation Mechanisms with Rationed Goods: An Experimental Analysis,”
Presented at: University of Tennessee Economics Brown Bag Workshop, 2006

OTHER PROFESSIONAL ACTIVITIES

Consultant, Appalachian State University, August 2007, January 2008
Assisted the ASU Economics Department in deploying an On-line Recruitment System for Economics Experiments (ORSEE) server for use in their experimental program.

General Assistant, University of Tennessee, January 2007-present
Co-managed a computerized interactive simulation of the airline industry for the Aerospace MBA program. Duties included testing the software before deployment, and instructing students on its use.

Textbook Contributor, Pearson Education, January 2006-present

Developed online problems and exercises for the following two textbooks for use with MyEconLab:

Abel, Andrew B., Ben S. Bernanke, and Dean Croushore. Macroeconomics. Sixth Edition. Pearson Education, 2008

Leeds, Michael A., Peter von Allmen, Richard C. Schiming, Economics. Pearson Education, 2006

HONORS AND AWARDS

Selected as a U.S. delegate to the 2nd Lindau Meeting of the Winners of the Bank of Sweden Prize in Economic Sciences in Memory of Alfred Nobel – Lindau, Germany, 2006

FELLOWSHIPS AND GRANTS

Grant for travel to the 2nd Lindau Meeting of the Winners of the Bank of Sweden Prize in Economic Sciences in Memory of Alfred Nobel – Lindau, Germany, 2006

Awarded by: National Science Foundation.

SERVICE

Senator, University of Tennessee Graduate Student Senate, August 2005 – May 2006

Vice President, University of Tennessee Economics Graduate Student Association, September 2005 – present

PROFESSIONAL AFFILIATIONS

American Economics Association

American Law and Economics Association

Industrial Organization Society